

Just
ONE STEP
AWAY!

GROW
& CELEBRATE

SEMINAR 2026

Mary Kay Goals



CAREER LEVEL	ACTIVE TEAM MEMBERS
Senior Consultant	1-2
Star Team Builder	3-4
Team Leader	5-7
Elite Team Leader	8+
DIQ	8+

Team Member is active in the month a \$225 wholesale order is placed and the 2 months following the order.

STAR LEVEL

Sapphire	\$1800
Ruby	\$2400
Diamond	\$3000
Emerald	\$3600
Pearl	\$4800



QUEEN'S COURT OF SALES

July 1, 2025 - June 30, 2026
\$45,000 Retail Production

QUEEN'S COURT OF SHARING

July 1, 2025 - June 30, 2026
24 Great-Start Qualified



MARY KAY
MONTREUX 2026
TOP SALES DIRECTOR TRIP ZURICH

TOP DIRECTOR TRIP

July 1, 2025 - June 30, 2026
\$800,000+ Unit Retail • Montreux Switzerland
\$650,000+ Unit Retail • Montreux & Zurich



I WILL BE A... CAREER LEVEL

_____ by July 31st
 _____ by August 31st
 _____ by September 30th
 _____ by October 31st
 _____ by November 30th
 _____ by December 31st
 _____ by January 30th
 _____ by February 28th
 _____ by March 31st
 _____ by April 30th
 _____ by May 31st
 _____ by June 30th

OTHER GOALS

Monthly Retail Goal \$ _____

Number of Monthly Selling Appointments _____

Monthly Wholesale Goal \$ _____

Quarterly Wholesale Goals

June 16-Sept 15 _____

Sept 16 - Dec 15 _____

Dec 16 - Mar 15 _____

Mar 16 - June 15 _____

Monthly Team Building Appointments _____

Number of New Team Members _____

DIRECTORS ONLY

Unit Club Goal \$ _____

Growth # 50+ GSQ _____

Career Path Title
6/30/2026 _____