



Congrats!

Congrats on becoming a NEW Independent Sales Director! You can celebrate your wins along the way with an opportunity to earn a debut reward, a rewards bonus every quarter, a consistency reward and more!

Every quarter (every three months) during your first year as a new Independent Sales Director, you are eligible to earn a \$1,000 New Independent Sales Director Strong Bonus when you:

- Add six Great Start-qualified* unit members.
- Reach \$15,000 in cumulative unit wholesale Section 1 production.

*A Great Start-qualified team member is one whose single initial order or cumulative orders with the Company are \$600 or more in wholesale Section 1 products, and the order(s) are received and accepted by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is received and accepted by the Company.

**All you need is those 6 GSQs & 15k+ every
3 months AND during your first month,
your first 3 GSQ count DOUBLE ... the
following plan is one we've found works
REALLY well to GROW YOUR UNIT and
bring others ALONG WITH YOU in this
successful journey!! Using this plan, you'll
be STRONG, grow STRONG team builders,
AND grow your unit to a BIG, STRONG
UNIT SIZE of 50, 75, 100!**

Start STRONG

MONTHS 1 - 3



During your first month, up to three Great Start-qualified* new unit members count double toward the Start Strong Bonus!

Pick 8 boss babes from your unit

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3 Personal Power Starts

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3 Personal Gold Medals

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Move Up 3 New Reds

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6 GSQ

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YOU & THE 8 GROW TO 24!

MONTHS 4-6

grow

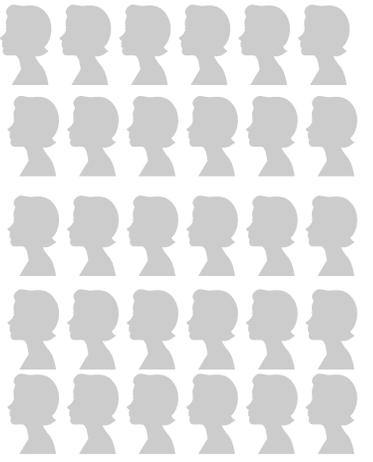
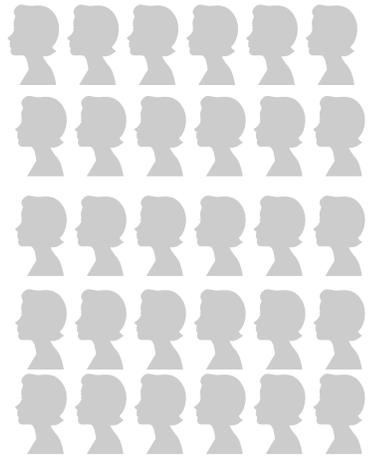
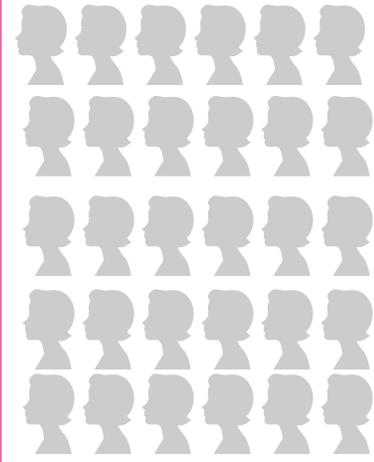
STRONG

We Did It!

Pick 8 boss babes from your unit

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3 Personal Power Starts

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3 Personal Gold Medals

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Move Up 3 New Reds

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6 GSQ

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YOU & THE 8 GROW TO 24!



Keep STRONG

MONTHS 7-9

Pick 8 boss babes from your unit

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3 Personal Power Starts

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3 Personal Gold Medals

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Move Up 3 New Reds

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6 GSQ

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YOU & THE 8 GROW TO 24!



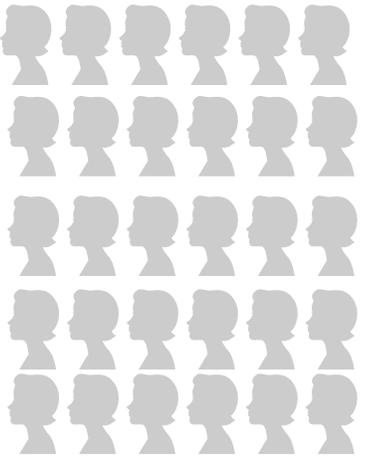
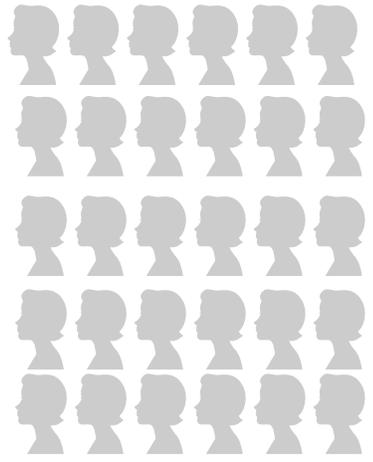
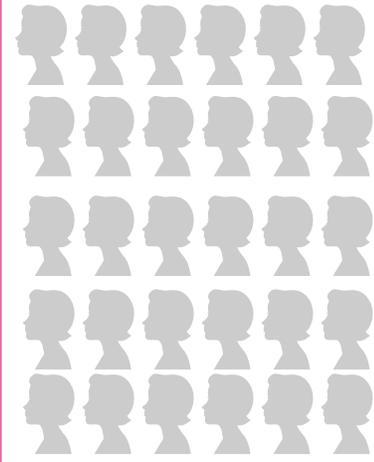
MONTHS 10-12

Pick 8 boss babes from your unit

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3 Personal Power Starts

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3 Personal Gold Medals

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Move Up 3 New Reds

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6 GSQ

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YOU & THE 8 GROW TO 24!



When you earn all four New Independent Sales Director Strong Bonuses, you can earn a \$1,000 bonus.



You can earn a \$1,000 bonus and receive a Fab 50s banner when you achieve two requirements:

- Develop 50 nonterminated unit members by any month end.
- Earn one or more of the four New Independent Sales Director Strong Bonuses



The top three Independent Sales Directors with the highest cumulative unit production in their debut class and with 50 nonterminated unit members by month end of their 12th month can earn a 13-carat blue topaz ring.