

HI, CINDY!

DO YOU HAVE A QUICK MINUTE? I am in a Mary Kay Unit Challenge to invite one super sharp friend this week to try our Mary Kay product line for an opinion poll and I chose YOU!

In about 30 minutes I will review the amazing Mary Kay skin care line with you and we will decide which one would be best for your skin type and needs! There is NO pressure to buy anything. It is just for me to practice and you to learn about our amazing products in case you ever choose to try them.

AND, just for spending 30 minutes with me to try one of our skin care lines, I will give you your favorite lip color OR eye color at 50% off!

How does that sound? Is there any reason why you can't help me with my challenge AND get a great product at a deep discount?

Is there any reason why you wouldn't want to share your time with 2 other friends so I can meet my goal?

Terrific!

May I ask you three quick questions about your skin care so I can know the best line to demonstrate on you?

1. What do you currently use to CLEAN/MOISTURIZE/TONE your skin?
2. If you were to change or improve anything with your skin, what would it be? (whatever she says, offer to DEMO an extra supplement that will remedy that issue)
3. If I were to design a look just for you, would you like a natural/casual look, a professional look or a fun party glam look?

Now, which is better for you to schedule a 30 minute review of the MK skin care that is best for you? Morning, afternoon or evening? Weekday or this weekend? You are going to love this pampering session!